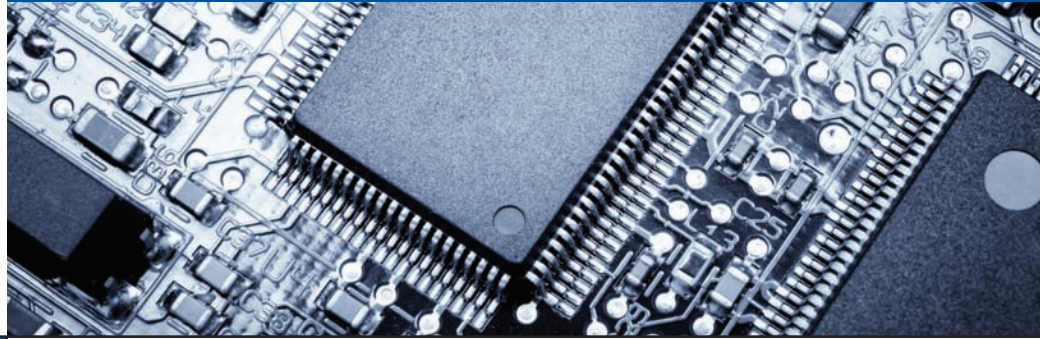


DNG's Data Defender



"Confidentiality, privacy and safety of our clients' information is most important to us. Especially after 9/11 and Katrina. Backing up tapes ourselves was incredibly cumbersome. Even if they're in a safety deposit box, they're not as safe as they are now with Data Defender, which stores back ups on both Coasts. Based on our calculations, one day of downtime is tremendously expensive. We had to eliminate the risks of doing backups and storage ourselves. No question it's worth it."



Mary Kay Gondrezick

Shareholder, Kingsbery Baris Vogel Nuttall CPAs and Advisors, P. C.

Situation:

Founded in 1980, Kingsbery Baris Vogel Nuttall CPAs and Advisors, P. C. provide an extensive array of tax preparation, financial and consulting services to individuals and businesses. Their client information is extremely confidential. They must safeguard clients' privacy by ensuring that this data is safe, secure and available when they need it. Following events like 9/11 and Hurricane Katrina, Kingsbery realized that manually backing up and storing data every night in a safety deposit box was insufficient to adequately protect their client information. Their business needed to do three things:

1. Eliminate downtime by ensuring that access to client information remains available, confidential, and safe.
2. Regain access to files that are lost, accidentally deleted or archived in client history from many years ago.
3. Automate the back up and disaster recovery process, including redundant and secure storage facilities.

Solution:

Kingsbery joined DNG's Data Defender program. Data Defender is a comprehensive backup and disaster recovery solution. This includes a device that takes a snapshot of their data every 15 minutes and stores it locally. Routine files restorations are accomplished from this copy. Should a server completely fail, the device also acts as a virtual server which keeps their business running while the problem is diagnosed. Company data is backed up daily and stored at two different geographic locations. In the event of flood, fire or other natural disaster, a new device is sent from one of these data centers with the most current backup.

Results:

Kingsbery measures the results of DNG's Complete Care solution in three ways:

1. Kingsbery has calculated that a single day of downtime is tremendously expensive. The financial risk of not having access to vital client information when they need it is simply too great.
2. Many requests to restore files that have been accidentally deleted are up and running in minutes. Similarly when the firm needs to review client information from years prior, it's easily available.
3. Although Kingsbery hasn't experienced a catastrophic event, they take comfort in knowing that their clients' privileged information is protected and recoverable should such an event occur. Their clients' privacy and safety is another thing they are not willing to put at risk. When Kingsbery says to a client, "What you say stays here", they mean it. Their clients demand this level of integrity and service.

Data Defender is a mission critical solution that enables Kingsbery to deliver on its promises. Kingsbery has used DNG's Data Defender solution since 2007.